

# TMS VS TMS

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## CLIENT TARGET COMPANY SIZE

Small (£500m and below)

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Medium (between £500m and £1bn)

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Large (greater than £1bn)

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Number of new customers in last 6 months?

Not disclosed	Not disclosed	Not disclosed	64	Not disclosed	120+	500+	Not disclosed	42
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## INSTALL & IMPLEMENTATION

Is the system cloud-based?

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Is there still an on-premise option?

✗	✓	✓	✗	✓	✗	✓	✓	✓
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Can the system be implemented in less than 8 weeks?

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Is training included in the TMS package?

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Are consultancy services offered alongside the TMS?

✓	✓	✓	✓	✓	✓	✓	✓	✓
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For Cloud or SaaS Solutions is it multi or single tenant?

Single-tenant	Multi-tenant	Both cloud options are offered.	Multi-tenant with all clients sharing the same application layer. GTreasury maintains a separate database for each client	Both	Multi-tenant	All cloud deployment options possible	Both options are available	We offer both single and multi tenant SaaS
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ACCOUNTING

Are internal and integrated ledgers or sub-ledgers supported?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Is there a link to an external accounting system?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Hedge accounting functionality?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✗ ✓<sup>1</sup>

Ad hoc reports for IFRS9?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✗ ✓

SECURITY & STANDARDS

Does the system adhere to strict cyber security standards?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

ISO/IEC 27000

✗ ✗ ✓ ✗ ✓ ✗ ✓ ✓ ✓

ISO/IEC 27001

✓ ✓ ✓ ✗<sup>2</sup> ✓ ✓ ✓ ✓ ✓

ISAE 3401

✓ ✗ ✓ ISAE 3402 ✓ ✓ ✓ ✓ ✓

RISK MANAGEMENT AND MEASUREMENT

Mark-to-model tools?

✗ ✓ ✓ ✓ ✓ ✓ ✓ ✗ ✓

Mark-to-market tools?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

FX risk management tools?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Commodity risk management tools?

✗<sup>3</sup> ✗ ✓ ✗ ✓ ✗<sup>4</sup> ✓ ✓ ✗

1 Hedge Accounting and IFRS9 reporting, these are currently handled through an integrated partnership. In-app Hedge Accounting tools are being built with a 2021/22 delivery date. Until then, we are again handling these requirements through our partner.

2 Our Hosting Services Provider, Microsoft Azure, is ISO 27001 certified.

3 Capturing and monitoring of commodities possible.

4 We capture and monitor commodities.

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**RISK MANAGEMENT AND MEASUREMENT (CONT.)**

Liquidity risk management tools?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Interest rate risk management tools?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Counterparty risk management tools?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✗ ✓

Guarantee management module?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

**REPORTING**

Reporting dashboard?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Regulatory reporting functionality?

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Alerts

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Automated reporting to recipients

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Reporting customisation capabilities

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Export into Excel files

✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓ ✓

Formats supported?

PDF, XLS, RTF, CSV	PDF, HTML, XLS...	All commonly used reporting formats are supported and can be exported to other systems such as MS Excel	GTreasury supports a number of formats, including XLS, PDF, DOC, HTML, and CSV	Not disclosed	PDF, CSV, XLS, HTML, plus multiple other formats supported	Not disclosed	Excel, CSV, PDF, and several BI-reporting tools like Qlik Sense	Excel, CSV, TXT, PDF, XML, etc.
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CASH MANAGEMENT & VALUE ADDED SERVICES

Cash management dashboard

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Balance and transaction management

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Automated delivery of bank balance and transaction reports

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Manual delivery of bank balance information and transaction reports

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Automated reconciliation of bank statements

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Manual reconciliation as required

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Functionality to import a reconciliation file from an ERP or similar

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Cash flow forecasting and rolling periods covered

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Ability to record and report treasury transaction flows

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Functionality for recording and report interest flows

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Functionality for recording and report inter-company funding

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Comparative analysis between forecast and actual figures

✓	✓	✓	✓	✓	✓	✓	✓	✓
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BEPS/TP reporting

✗	✗	✓	✓	✓	✗	✓ <sup>5</sup>	✗	✗
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Inter-company funding confirmations

✓	✓	✓	✓	✓	✓	✓	✓	✓
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<sup>5</sup> SAP Treasury supports Tax ledger and there are also some tax posting related to certain financial instruments, like withholding tax

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**CASH MANAGEMENT & VALUE ADDED SERVICES (CONT.)**

Possibility to link to a confirmation matching service?

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

Is there a netting module/functionality?

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

Bank fee analysis functionality?

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

Trade finance functionality?

- ✓
- ✓
- ✓
- ✗
- ✓
- ✓
- ✓
- ✓
- ✓

Investment and debt management tools?

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

Payment processing options?

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

eBam Module

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

Are you supporting other e-payment methods?

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

Are you supporting Swift gpi?

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
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- ✓
- ✓

**DEALING FUNCTIONALITY - FINANCIAL INSTRUMENTS**

FX Forwards

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

FX Options

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

FX Swaps

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓

FX Spots

- ✓
- ✓
- ✓
- ✓
- ✓
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- ✓
- ✓

Money Market Loans and Deposits

- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓
- ✓



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DEALING FUNCTIONALITY - FINANCIAL INSTRUMENTS (CONT.)

Banker's Acceptances

✓	✓	✓	✓	✓	✓	✓	✗	✓
---	---	---	---	---	---	---	---	---

Euro Commercial Paper

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Euro Medium-Term Note

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Bonds

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Investments in Money Market Funds

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Securities

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Cross-Currency Swaps

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Financial Futures

✓	✗	✓	✗	✓	✗	✓	✗	✓
---	---	---	---	---	---	---	---	---

Forward Rate Agreements

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Interest Rate Options

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Interest Rate Swaps

✓	✓	✓	✓	✓	✓	✓	✓	✓
---	---	---	---	---	---	---	---	---

Swaptions

✓	✓	✓	✓	✓	✗	✓	✓	✓
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Electronic Dealing

✓	✓	✓	✗	✓	✓	✓	✗	✓
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Integration with e-Dealing Systems

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Financial Instrument Reconciliation Function

✓	✓	✓	✓	✓	✓	✓	✓	✓
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Swift 300 messaging confirmation: Issuance and Matching

✓	✓	✓	✓	✓	✓	✓	✓	✓
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